



Agchem Supply Chain

James Allis
Crop & Animal Inputs Sector Head
Woldmarsh



WOLDMARSH
The Farmers Buying Group

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Our Year in Numbers 2022

75,000 tonnes of fertilizer purchased	39,599,930 litres of fuel purchased
181,702 calls received to the office	1,148,740 litres of AdBlue purchased
200,000+ Invoices and credits processed	

Key purchases for the year totalled **£158,277,335**



WOLDMARSH
The Farmers Buying Group

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Our Year in Numbers 2022

Total value of Ag Chem Purchases

£35,445,605

Total number of orders placed and checked

12,700

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The Crop Inputs Team



James Allis
Sector Head



Ben Cutsforth
Fertilizer Manger (Trainee)



Alice Hauton
Administrator



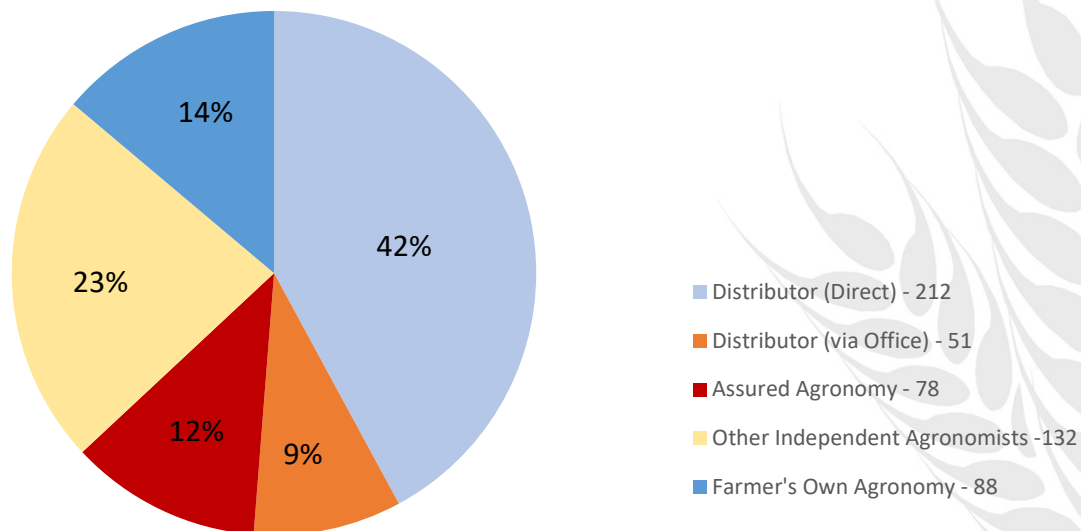
Jessica Brown
Administrator



Rachel Sykes
Administrator

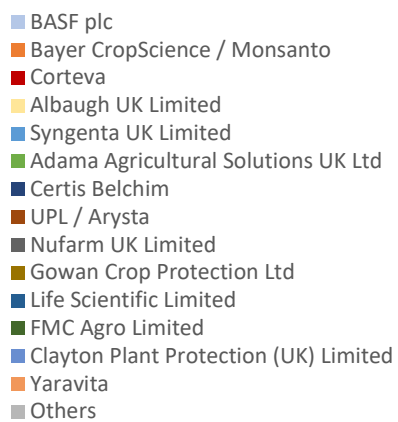
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Members' agronomy by turnover

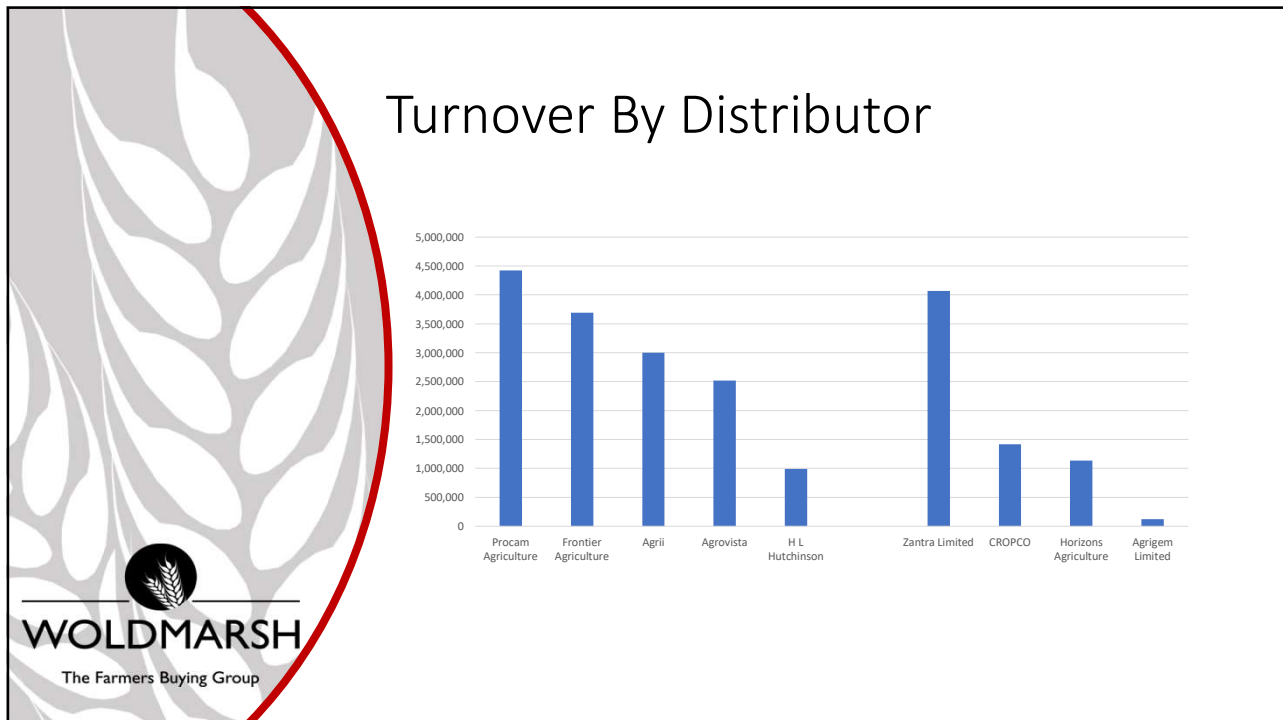


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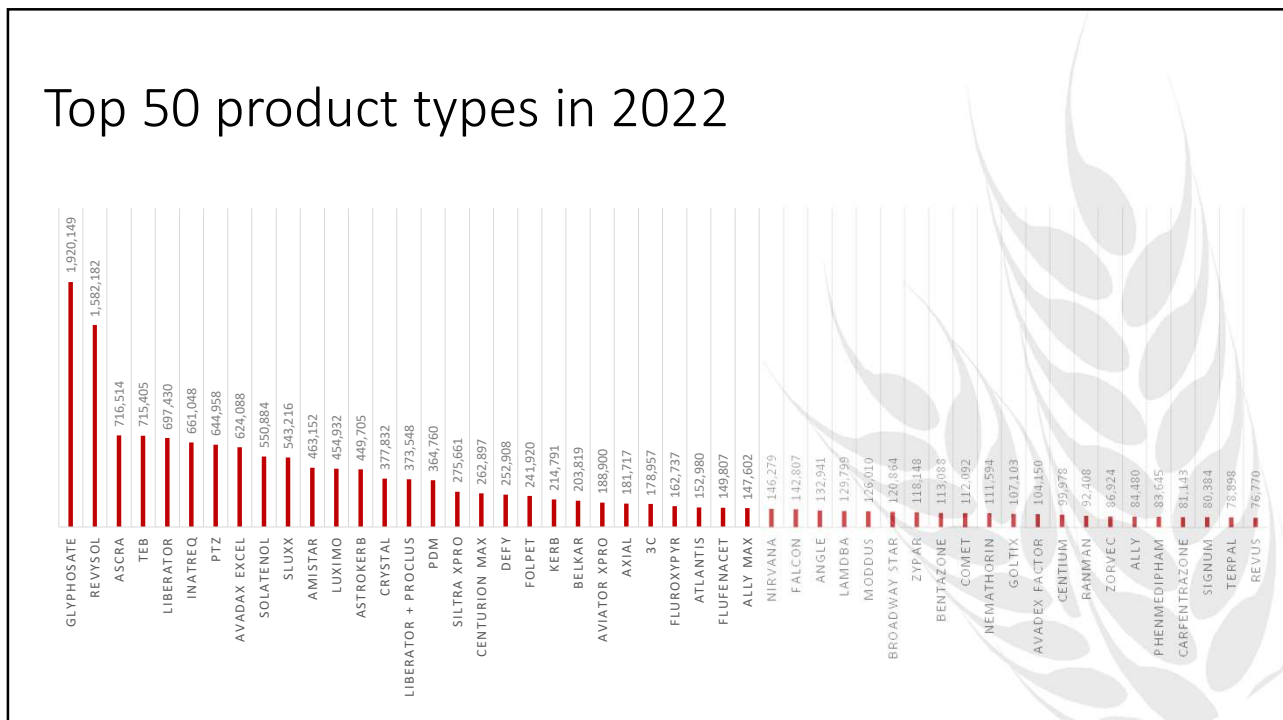
Turnover by manufacturer (£)



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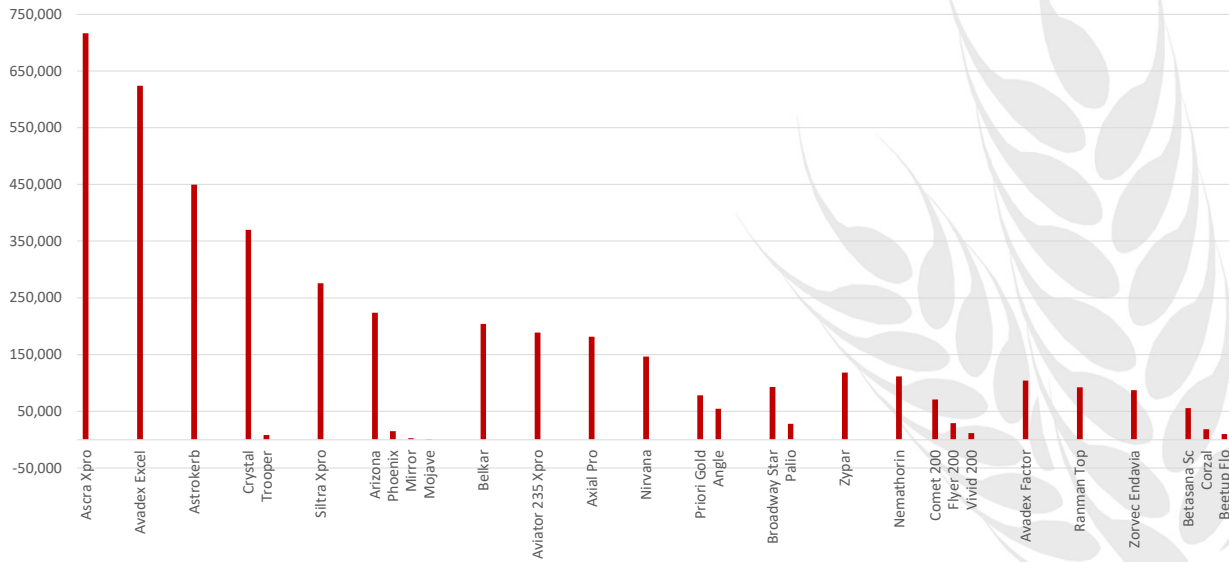


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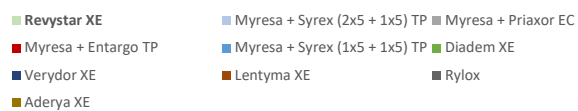
Branded products with no other direct equivalents



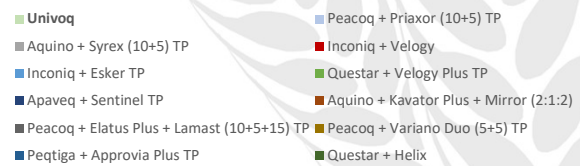
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Why Twin Packs / Agronomy Packs

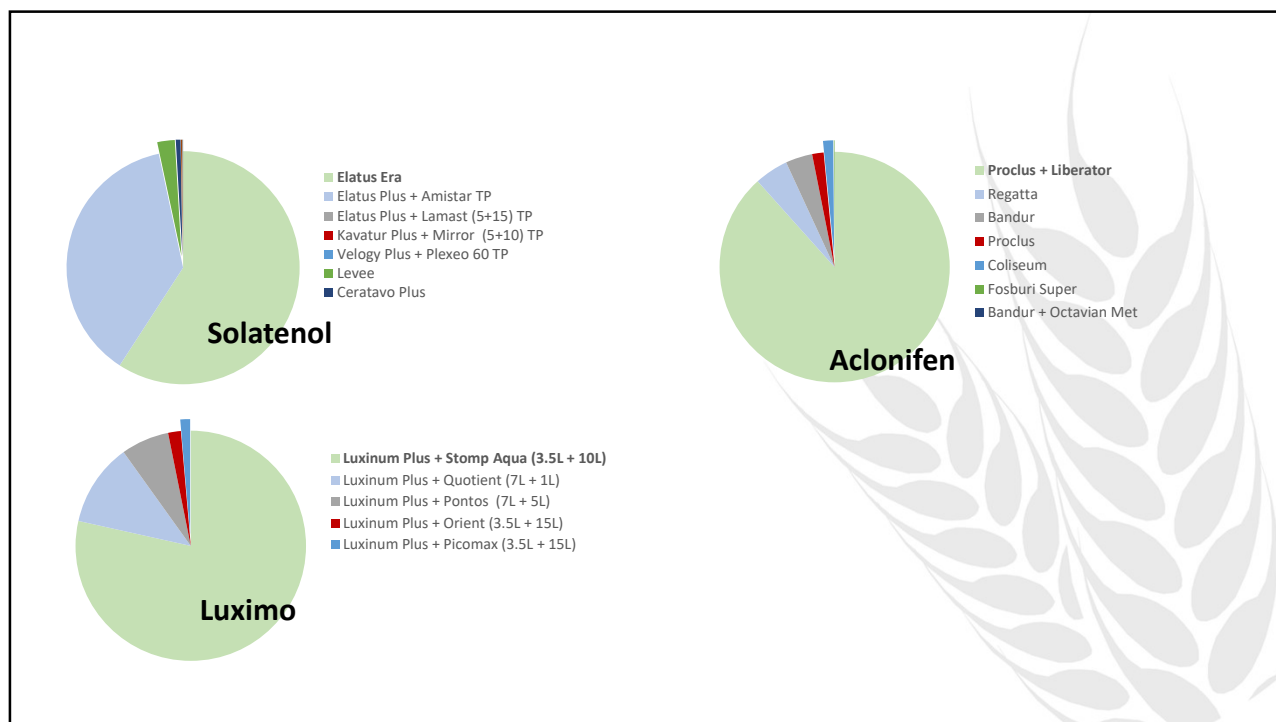
Revysol



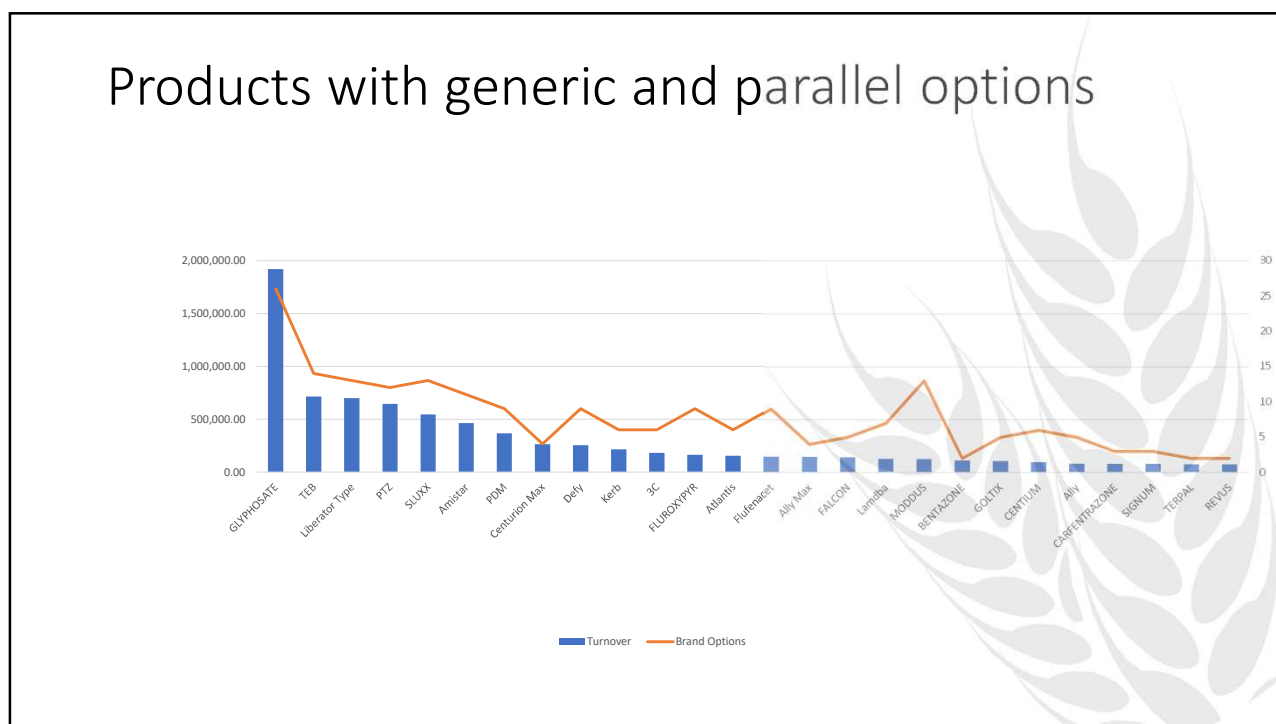
Inatreq



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Options for glyphosate

Brand	Manufacturer	Supplier	Packs	Linked to Monsanto	360 g/l	Dual Salt	Formulated product
Master Gly	Ventura	Zantra	2,475.00	yes	yes		
Landmaster 360 TF	Albaugh	Zantra	2,217.00	yes	yes		
Rattler	Nufarm	Cropco & Zantra	1,425.00			yes	yes
Barclay Gallup Biograde 360	Barclay	HLH & Procam	1,084.00		yes		
Glyder 450 TF	Helm	Cropco	973.00				yes
Gilster Ultra	Sinon EU	Horizon	918.00		yes		
Ardee XL	Barclay	Agrii	561.00		yes		
Gallup XL	Barclay	Frontier	535.00		yes		
Glyfer	Nouvelle	Horizon	318.00	yes	yes		
Clipper	ADAMA	Agrii	300.00		yes		
Credit	Nufarm	Cropco	255.00			yes	
Motif	Monsanto	Frontier	231.00	yes	yes		
Roundup Vista Plus	Monsanto	Agrovista	198.00	yes			yes
Kyleo	Nufarm	ALL	196.00				yes
Vesuvius Green	Ventura	Agrigem	169.00	yes	yes		
Snapper	Nufarm	Agrovista	158.00			yes	yes
Rosate 360 TF	Albaugh	Zantra & Agrovista	128.00	yes	yes		
Roundup Powermax	Monsanto	Procam & Agrii	115.00	yes			yes
Garryowen XL	Barclay	Agrovista	101.00		yes		
Samurai	Monsanto	Procam	87.00	yes	yes		
Rodeo	Monsanto	Agrii	69.00	yes	yes		
Roundup Metro XL	Monsanto	Procam	40.00	yes	yes		yes
Liaison	Monsanto	Agrovista	27.00	yes	yes		
Roundup Flex	Monsanto	HLH		yes			yes

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Options for pendimethalin

Brand	Manufacturer	Packs 22 Supplier	EMU for Beans	g/l
Anthem	Adama	1,609.00 Wide	YES	400
Cleancrop National	Adama	22.00 Agrii	YES	400
Claymore	BASF plc	143.00 Agrii	YES	400
Stomp Aqua	BASF plc	967.00 Wide	YES	455
Torres	BASF plc	978.00 Frontier	NO	400
Pendifin 400 SC	Finchimica S.p.A.	112.00 Procam & Frontier	NO	400
Eximus 11	Gemini Agriculture Ltd	464.00 Agrovista, Zantra & Procam	YES	400
Quarry	Gemini Agriculture Ltd	134.00 Agrii	YES	400
Most Micro	Sipcam	732.00 Agrovista, Zantra & Cropco	YES	365

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Options for clomazone

Brand	Manufacturer	Supplier	Required Buffer	Full Range of Crops
Blanco	Adama	HLH & Procam	5M	not Carrot & Potato
Centium 360 CS	FMC Agro Limited	Wide	zero buffer	not Carrot & Potato
Cirrus CS	FMC Agro Limited	Agrovista	zero buffer	not Carrot & Potato
Clomate	Albaugh UK Limited	Agrovista, Zandra, Horizon	10M	not Spring OSR
Mohawk CS	Sipcam UK Limited	Zandra, Cropco, Frontier	zero buffer	Yes
Sirtaki CS	Sipcam UK Limited	Agrovista	zero buffer	Yes
Argosy	Sipcam UK Limited	HLH & Agrii	zero buffer	Yes
Beaufort	Sipcam UK Limited	Frontier	zero buffer	Yes

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Extension of authorisation for minor use

EAMUs can be granted by CRD where the use is minor in nature, is in the public interest and all safety aspects of the risk assessment can be satisfied

minor uses are defined as

any crop other than a major crop (ie cereals (other than rye and triticale), oilseed rape, grassland, sugar beet, potato (other than seed), forage maize and beans dry harvested;

OR a major crop against a minor pest for which no practicable control measures are available.

Process to withdraw EAMUs which fall outside these criteria has now been completed

last use of various straight pendimethalin products on Field Beans or Spring Wheat is 31st May 2023

last use of Defy on Field Beans or Spring Barley is 31st May 2023

Manufacturers may or may not be applying for label approval?

Adama have applied for label approval of Fox on WOSR (pending)

BASF working toward label approval of Trooper, Crystal on spring barley

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Parallel approvals

Following the exit of the UK from the EU, parallel trade permits can no longer continue in Great Britain.

- 30 June 2023* for sale and distribution by any persons
- 30 June 2024* for the disposal, storage and use of existing stocks by any person

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Price changes for the coming season

Product	Coming Season	Last Year	% Change	Cost per ha estimate	
Revystar	575.00	460.00	25%	£57.50	£46.00
Glyphosate	115.00	150.00	-23%		
Ascra Xpro	215.00	165.00	30%	£43.00	£33.00
Teb 250	53.00	53.00	0%		
Toledo	87.00	87.00	0%		
Univoq	205.00	185.00	11%	£51.25	£46.25
PTZ	140.00	140.00	0%		
Elatus Era	280.00	230.00	22%	£42.00	£34.50
AZ	92.00	92.00	0%		
Siltra	295.00	250.00	18%	£29.50	£25.00
Arizona	39.00	32.00	22%	£7.80	£6.40
CCC	35.00	21.00	67%	£3.50	£2.10
Anthem	90.00	63.00	43%		
Trinexapac	18.00	17.00	6%	£1.80	£1.70

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Thank you all for your attention

Please find me at the end of the day if you have any
unanswered question

James Allis

